#### DISCLAIMER

# Information on the "Common Risk Management" pocket card used within the BAAINBw and by the vendors

- The pocket card "Common Risk Management" developed in collaboration with the BDSV is intended to foster a common basic understanding of risk management and serves as a starting point for conducting common risk management meetings.
- In projects without explicit contractual provisions on risk management (which have been the rule up to this point), it serves as a non-binding resource for vendors offering suggestions on the most important contents and methods of risk management.
- It is a compromise between the method used by the vendors and the applicable regulations for the customer's armaments management.
- For the customer (BAAINBw), the provisions for risk management in the performance process "Providing material solutions iaw CPM" remain binding according to Joint Service Regulation ZvD A1500/30 "Risk Management in Armaments Management".
- This pocket card does not replace the internal Bundeswehr administrative regulation.
- Differences in content between the pocket card and ZvD A1500/30 consist primarily in the risk evaluation (risk matrix) as well as the thresholds for the categories of likelihood of occurrence and magnitude of damage.



# **POCKET CARD**

for the conduct of common risk management by the customer and the vendor in armaments projects



#### COMMON RISK MANAGEMENT BY CUSTOMER AND VENDOR

- For armament projects, there is a special focus on the budget and the constraints of budgetary law, which is usually combined with a tight schedule.
- The cost and financial management of these projects is frequently based on an approach which does not consider any budgets for preventing and handling risks.
- In conditions like these, a close and professional cooperation between the contractor and customer is crucial for the success of complex (large) projects.
- Common risk management helps to ensure project success by jointly managing and organising project risks.
- Common risk management should be understood as a value-added part of the report, project, and knowledge management and be integrated into the projects.
- · Risk management within the project must be seen as a shared task:
  - Competencies on the customer and the vendor side are integrated
  - Creation of a common, transparent situation picture
  - Definition of common countermeasures to achieve the project objectives
  - Possible consequences have a high degree of transparency and can be evaluated jointly.





#### PRINCIPLES OF COMMON RISK MANAGEMENT



Risk management is a shared task



Routines are drawn up for early identification of risks



Opportunities and risks are communicated pro-actively



The assessment of risks is done according to similar systematics (without binding guidelines iaw the included assessment matrix)



Measures are defined for each risk



Measures are continuously monitored



The status of measures is known to the partners



Common reviews support risk management



Consideration given to all three project dimensions: Time/deadlines, costs/funding, and performance/quality

#### **COMMON RISK MANAGEMENT PROCESSES**

#### 1. Identify risks

- Brainstorming
- FMFA
- Risk workshops

#### 2. Analyse risks

- Risk description
- Analysis of effects
- Analysis of causes

#### 3. Assess risks

- Probability of occurrence
- Level of damage (scheduling delay, costs)
- Risk categories

#### 4. Determine measures

- Define measures
- Evaluate effectiveness
- Designate responsibility

#### 5. Track risks and measures

- Monitor measures
  - Verify effectiveness
- Perform reviews

Common risk meetings at regular intervals

#### **RISK IDENTIFICATION**



Are new risks continuously identified?



Which methods are used for risk identification?



Are experts involved in the identification?



How are new risks communicated pro-actively?



Is there an exchange between the customer and the vendor (common risk meetings)?



Did an exchange with other projects occur (e.g. lessons learned)?

#### **RISK ANALYSIS**



Are the risks described?



Is an analysis of effects performed across all dimensions (time/deadlines, costs/funding, and performance/quality)?



Is a systematic analysis of causes performed (e.g. cause-effect-chart, fault tree analysis, FMEA)?



Is the analysis of causes carried out in interdisciplinary teams?



Are the results documented?

### **RISK ASSESSMENT**

# Probability of occurrence

| Factor | Assessment    | Description              | Probability |
|--------|---------------|--------------------------|-------------|
| 5      | very likely   | Will almost always occur | 90% - 99%   |
| 4      | likely        | Will occur in most cases | 70% - 89%   |
| 3      | possible      | Will occur in some cases | 30% - 69%   |
| 2      | unlikely      | Not expected to occur    | 10% - 29%   |
| 1      | very unlikely | Will usually not occur   | 1% - 9%     |
|        |               |                          |             |

# Level of damage or scheduling delay

| Factor     | Max<br>Assessment | Description                   | e.g. contract<br>€ 500,000,000 | e.g.<br>duration          |
|------------|-------------------|-------------------------------|--------------------------------|---------------------------|
| 6<br>years | critical          | e.g.<br>delayed delivery      | e.g. > € 50,000,000<br>(>10%)  | e.g. > 7<br>months (>10%) |
| 4          | high              | e.g. high<br>development risk | e.g.<br>€ 25,000,000 (5%)      | e.g. 4 months<br>(5%)     |
| 3          | medium            | e.g.<br>to be defin           | ned for each specific          | project<br>(2%)           |
| 2          | low               | e.g.                          | e.g.<br>€ 5,000,000 (1%)       | e.g. 1 month              |
| 1          | minor             | e.g.<br>price increase        | e.g. < €<br>5,000,000 (<1%)    | e.g. < 1 month<br>(<1%)   |

# **RISK PRIORITY NUMBER**

|               |   | Level of damage or scheduling delay |     |        |      |          |
|---------------|---|-------------------------------------|-----|--------|------|----------|
|               |   | minor                               | low | medium | high | critical |
|               |   | 1                                   | 2   | 3      | 4    | 5        |
| very likely   | 5 | 5                                   |     | 15     | 20   | 25       |
| likely        | 4 | 4                                   |     | 12     | 16   | 20       |
| possible      | 3 | 3                                   | 6   | 9      | 12   | 15       |
| unlikely      | 2 | 2                                   | 4   | 6      |      | 10       |
| very unlikely | 1 | 1                                   | 2   | 3      | 4    | 5        |

| Risk class |              | RPN   | Description  |  |
|------------|--------------|-------|--|--|
| Category 1 | very<br>high | >16   | Extremely high, unacceptable risk, immediate measures required, management on project sponsor or vendor's management level |  |
| Category 2 | high         | 13-16 | High risk, project manager's attention (customer, vendor)  |  |
| Category 3 | medium       | 7-12  | Moderate risk, exercise leadership responsibility on intermediate levels   |  |
| Category 4 | low          | 1-6   | Low risk, use routine procedures at employee level   |  |
|            |              |       |  |  |

#### **COMMON POTENTIAL RISKS**

- · Changes to the requirement situation and uncertain requirements
- · Unrealistic timetables and budgets
- · Provisions and assistance not meeting time and cost requirements
- · Insufficient availability of resources
- · Demonstration of integrated equipment and systems
- · Lack of supportability and logistics
- · Interconnections and dependencies with other projects
- · IT security requirements
- · Unsuitable/civil/tightened rules, standards, and regulations
- Obsolescence
- · Room for interpretation in the technical specifications
- · Development activities in the project

(Selection and order do not claim to be exhaustive or prioritised)

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